KETCHIKAN GATEWAY BOROUGH SCHOOL DISTRICT BOARD OF EDUCATION AGENDA STATEMENT

No <u>9 a</u>

MEETING OF May 27, 2020 Reviewed By

Item Title

NEW BUSINESS [X] Superintendent

Motion to approve the E-rate Program Category 2 Project [X] Finance

and related expenditures [X] Technology

SUBMITTED BY Beth Lougee, Superintendent

Contact Person/Telephone APPROVED FOR SUBMITTAL

Katie Parrott, Business Manager 907-247-2116

Name Phone

SUMMARY STATEMENT:

The School Board is being asked to approve the E-rate Category 2 Project and associated expenditures.

ISSUE: Per Board Policy 3300, School Board approval is required for purchases over \$25,000.

BACKGROUND: The Federal Communications Commission (FCC) administers the E-rate program, which provides substantial discounts for telecommunications services such as voice and data services, Internet access, and on-campus (internal) networks that are purchased or constructed by school districts and public libraries. KGBSD participates in the E-rate program to subsidize the cost of internet access and fiber connections (Category 1), as well as making system upgrades. The Category 2 project and related equipment are needed to enable high-speed broadband connectivity and broadband internal connections components. The e-rate program covers 60% of the cost of the project through the Universal Service Administrative Company (USAC), with the district paying the 40% portion. The amount requested for approval by the board is the district's portion of the total cost of the project (\$89,928.30), with \$53,626.98 paid by USAC on the district's behalf.

RECOMMENDATION: Approval of the E-rate Category 2 project and related expenditures as presented.

FISCAL NOTE:

EXPENDITURE AMOUNT

REQUIRED: \$_35,751.32 BUDGETED: \$35,751.32

ATTACHMENTS:

- Category 2 2020 Funding Commitment Decision Letter
- Erate Category 2 Evaluation Matrix 2020
- Presidio Network Solutions Bid

RECOMMENDED ACTION:

"I move that the Board of Education approve the E-rate Category 2 project and related expenditures to Presidio Network Solutions in the amount of \$35,751.32."



Funding Commitment Decision Letter

Funding Year 2020

Contact Information: FCC Form 471: 201032693

Bill Whicker
KETCHIKAN GATEWAY BOR SCH DIST
333 SCHOENBAR RD
KETCHIKAN, AK 99901
bill.whicker@k21schools.org

Application Nickname: 2020 Category 2

Totals

Total Committed	\$53,626.98
-----------------	-------------

BEN: 145685

Wave: 1

What is in this letter?

Thank you for submitting your application for Funding Year 2020 Schools and Libraries Program (E-rate) funding. Attached to this letter, you will find the funding statuses for the FCC Form(s) 471, Services Ordered and Certification Form, that you submitted and referenced above.

The Universal Service Administrative Company (USAC) is sending this information to both the associated applicant(s) and the service provider(s) so that you can work together to complete the funding process.

Next Steps

- 1. Work with your service provider(s) to determine if your bills will be discounted or if you will request reimbursement from USAC after paying the full cost for the services you receive.
- Review the <u>Children's Internet Protection Act (CIPA)</u> requirements and file the <u>FCC Form 486</u> (Service Confirmation and CIPA Certification Form). The deadline to submit this form is 120 days from the date of this letter or from the service start date (whichever is later).
- 3. Invoice USAC



BEN: 145685 **Wave:** 1

If you (the applicant) are invoicing USAC: You must pay your service provider(s) the
full cost for the services you receive and file the <u>FCC Form 472</u>, the Billed Entity Applicant
Reimbursement (BEAR) Form, to invoice USAC for reimbursement of the discounted amount.

- If your service provider(s) is invoicing USAC: The service provider(s) must provide
 services, bill the applicant for the non-discounted share, and file the FCC Form 474, the
 Service Provider Invoice (SPI) form, to invoice USAC for reimbursement for the discounted
 portion of costs. Every funding year, service providers must file an FCC Form 473, the
 Service Provider Annual Certification Form, to be able to submit invoices and to receive
 disbursements.
- To receive an invoice deadline extension, the applicant or service provider must request
 an extension on or before the last date to invoice. If you anticipate, for any reason, that
 invoices cannot be filed on time, USAC will grant a one-time, 120-day invoice deadline
 extension if timely requested.

How to Appeal or Request a Waiver of a Decision

You can appeal or request a waiver of a decision in this letter **within 60 calendar days** of the date of this letter. Failure to meet this deadline will result in an automatic dismissal of your appeal or waiver request.

Note: The Federal Communications Commission (FCC) will not accept appeals of USAC decisions that have not first been appealed to USAC. However, if you are seeking a waiver of E-rate program rules, you must submit your request to the FCC and not to USAC. USAC is not able to waive the E-rate program rules.

- To submit your appeal to USAC, visit the Appeals section in the <u>E-rate Productivity Center (EPC)</u> and provide the required information. USAC will reply to your appeal submissions to confirm receipt. Visit USAC's <u>website</u> for additional information on submitting an appeal to USAC, including step-by-step instructions.
- To request a waiver of the FCC's rules, please submit it to the FCC in proceeding number
 CC Docket No. 02-6 using the <u>Electronic Comment Filing System</u> (ECFS). Include your contact
 information, a statement that your filing is a waiver request, identifying information, the FCC rule(s) for
 which you are seeking a waiver, a full description of the relevant facts that you believe support your
 waiver request and any related relief, and any supporting documentation.

For appeals to USAC or to the FCC, be sure to keep a copy of your entire appeal, including any correspondence and documentation, and provide a copy to the affected service provider(s).



BEN: 145685 **Wave:** 1

Obligation to Pay Non-Discount Portion

Applicants are required to pay the non-discount portion of the cost of the eligible products and/or services to their service providers. Service providers are required to bill applicants for the non-discount portion of costs for the eligible products and/or services. The FCC stated that requiring applicants to pay the non-discounted share of costs ensures efficiency and accountability in the program. If using the BEAR invoicing method, the applicant must pay the service provider in full (the non-discount plus discount portion) **before** seeking reimbursement from USAC. If using the SPI invoicing method, the service provider must first bill the applicant **before** invoicing USAC.

Notice on Rules and Funds Availability

The applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program and the FCC's rules. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake to assure that committed funds are being used in accordance with such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction of USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds.



BEN: 145685 **Wave:** 1

Funding Commitment Decision Overview

Funding Year 2020

Application Comments for FCC Form 471: #201032693

The applicant did not submit any RAL corrections.

Funding Commitment Decision Overview

Funding Request Number (FRN)	Service Provider Name	Amount Requested	Amount Committed	Status
2099058634	Presidio Networked Solutions Group LLC	\$53,626.98	\$53,626.98	Funded



BEN: 145685 **Wave:** 1

FRN	Service Type	Status	
2099058634	Internal Connections	Funded	

Dollars Committed				
Monthly Cost		One-time Cost		
Months of Service 3				
Total Eligible Recurring Charges	\$0.00	Total Eligible One Time Charges	\$89,378.30	
Total Pre-di	scount Charges	\$89,378.30		
Discount Rate		60.00%		
Committed Amount		\$53,626.98		

Dates			
Service Start Date	7/1/2020		
Contract Expiration Date	9/30/2020		
Contract Award Date	4/16/2020		
Service Delivery Deadline	9/30/2021		
Expiration Date (All Extensions)			

Service Provider and Contract Information				
Service Provider	Presidio Networked Solutions Group LLC			
SPIN (498ID)	143024659			
Contract Number	2003220002634-03			
Account Number	KETCH003			
Establishing FCC Form 470	200023581			

Consultant Information			
Consultant Name			
Consultant's Employer			
CRN			

Funding Commitment Decision Comments

MR1: The Type of Internal Connection for FRN Line Item 2099058634.006 was modified from Module to Transceiver to agree with the applicant documentation. <>><>>< MR2: The Type of Product for FRN Line Item 2099058634.006 was modified from Module to Transceiver to agree with the applicant documentation. <>><> MR3: The Type of Internal Connection for FRN Line Item 2099058634.007 was modified from Module to Transceiver to agree with the applicant documentation. <>><> MR4: The Type of Product for FRN Line Item 2099058634.007 was modified from Module to Transceiver to agree with the applicant documentation.

Line 2 Line 2 Line 2 Line 3 L	ERATE CATEGORY 2 EVALUATION MATRIX - 2020	HIGHEST SCORE:	Presidio		
Marchannes Proportion Pro					
Part Stan Journ Ingressentia costante section, one port should be awanted for each Lire (gity gipy in jourgants to the contained private of the Control of	DEVIEWED 1				
Monitor Moni		ation factors (light red) and pla	ced in each column under th	e vendors field. (light vellow)	
1811 - 1.4.1.4.7.2	more desirable. Each point opposition a desirable desirable, one point of each and desirable (right groy), in regards to the order	ation radiors (light roa) and pic	Sod in Odon Soldmin dildor d	(iight fellen)	
Profest 1982	FACTOR	POINTS AVAILABLE	Presidio	Omicron	ByteSpeed
Profest 1982					
Proc			\$19,789.20		\$14,743.0
In a 3 - 1					
Pice 1	Price		\$1,687.50	Incomplete bid	Incomplete bid
Incline 1 - PRINCE Care - Closed 1008 Single Mode Transcover 9 Males 100	Line 3 - WS-C3850-12X48U-S - Cisco gigabit 48 port POE 12 multigig ports 1100 watt switch			Substitute	Substitute
Proce			\$49,216.70	Incomplete bid	\$33,595.00
Line 5 - 197-10G ERP - Clasco 10GB Single Mode Transceiver 24 Miles Price of Employee 10	Line 4 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles			Substitute	Substitute
Pictal Price Interferency Inte	Price		\$9,288.00	Incomplete bid	\$1,990.00
Total Price of eighber priducts Includes Complete Rild Sept 37820 Complete Rild Comple	Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles			Substitute	Substitute
Picco Displaye poducis Control	Price		\$9,396.90	Incomplete bid	\$7,120.00
Includes Complete Rid	Total Price	Intentionally Left Blank	\$89,378.30		\$57,448.00
Includes Complete File 10 10 10 10 10 10 10 1	Price of eligible products		4		
Dees not includes Substitution Equipment 5 5 5 6 6 6 6 6 6 6		5	5	()
Does not includes Substitute Equarement 5 5 5 6 6 6 6 6 6 6		5			
Pince regularismon with wandor 5	· ·	5	5		
Local of in-stale vendor Cotal C	Compatible with KGBSD Network	5	5		1
Total 1 Complete Bid. Specified Spec	Prior experience with vendor	5	5		
Notes Complete Bid. Compl	Local or in-state vendor	5	0		
Notes Complete Bid. Complete		35	29		10
Instructions: Each point represents a desirable selection, one point should be awarded for each Line (light grey) in regards to the evaluation factors (light red) and placed in each column under the vendors field. (light yellow) FACTOR POINTS AVAILABLE Presidio Omicron ByteSpeed Line 1 - AIR-AP3802I-B-K9 - Cisco Wireless Access Point dual band 802.11ac mimo 4x4 B regulatory domain internal antenna S19,789.20 Incomplete bid S14,216.70 Incomplete bid Substitute Substitute Substitute Frice Line 3 - L-LIC-CTYM-25A - Cisco 25 AP Virtual Wireless Control Center (VWLC) add on license Frice Line 3 - L-SPP-10G-LRe - Cisco 10GB Single Mode Transceiver 6 Miles Frice Line 4 - SPP-10G-LRe - Cisco 10GB Single Mode Transceiver 6 Miles Frice Line 5 - SPP-10G-LRe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 5 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 6 - SPP-10G-LRe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Frice Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Frice of eligible products Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 6 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 7 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 7 - SPP-10G-ERe - Cisco 10GB Single Mode Transceiver 24 Miles Line 7 - SPP-10G-ERe - Cisco 10GB Singl			Complete Bid.		require separate management, configuration
Line 1 - AIR-AP3802I-B-K9 Cisco Wireless Access Point dual band 802.11ac mimo 4x4 B regulatory domain intermal antenna \$19,789.20 Incomplete bid \$11 Price \$19,789.20 Substitute Substitute \$14 Line 2 - L-LIC-CTVM-25A - Cisco 25 AP Virtual Wireless Control Center (WLC) add on license \$1,687.50 Incomplete bid Incomplete bid Incomplete bid Incomplete bid \$1,887.50 Substitute Substitute \$1,887.50 Incomplete bid \$1,887.50 Incomplete bid \$1,887.50 Incomplete bid \$1,887.50 Incomplete bid \$1,887.50 \$1,887.50 Incomplete bid \$1,887.50 Incomplete bid \$1,887.50 \$1,887.50 Incomplete bid \$1,887.50 Incomplete bid \$1,887.50 \$1,887.50 Incomplete bid \$1,887.50 \$1,887.50 Incomplete bid \$1,887.50 <td></td> <td>ation factors (light red) and pla</td> <td>ced in each column under th</td> <td>e vendors field. (light yellow)</td> <td></td>		ation factors (light red) and pla	ced in each column under th	e vendors field. (light yellow)	
Line 1 - AIR-AP3802I-B-K9 Cisco Wireless Access Point dual band 802.11ac mimo 4x4 B regulatory domain internal antenna \$19,789.20 Incomplete bid \$11 Price \$1,687.50 Substitute Substitute Substitute Line 3 - VIS-C3850-12X48U-S - Cisco gigabit 48 port POE 12 muiltiglig ports 1100 watt switch \$1,687.50 Incomplete bid Substitute Substitute Price \$49,216.70 Substitute Substitute Substitute Line 4 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles \$9,288.00 Incomplete bid \$33 Line 5 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 24 Miles \$9,288.00 Incomplete bid \$1 Price \$9,386.90 Incomplete bid \$0 \$1 Line 5 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 24 Miles \$9,388.00 Incomplete bid \$1 Price \$9,388.00 Incomplete bid \$1 \$1 Line 5 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 24 Miles \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1					
Price S19,789.20 Incomplete bid Substitute Subs		POINTS AVAILABLE	Presidio		
Line 2 - L-LIC-CTVM-25A - Cisco 25 AP Virtual Wireless Control Center (WLC) add on license Substitute Substitute Incomplete bid Substitute Substitute Substitute Substitute State of the complete bid State of the compl					
Price \$1,687.50 Incomplete bid Incomplete bid Line 3 - WS-C3850-12X48U-S - Cisco gigabit 48 port POE 12 multigig ports 1100 watt switch \$49,216.70 Substitute Substitute Price \$49,216.70 Incomplete bid \$33 Line 4 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles \$9,288.00 Incomplete bid \$33 Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles \$9,288.00 Incomplete bid \$1 Price \$9,288.00 Incomplete bid \$33 Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles \$9,386.00 Incomplete bid \$3 Price Incomplete Bid \$9,396.90 Incomplete bid \$3 Price of eligible products \$9,396.90 Incomplete bid \$3 Price of eligible products \$0 \$0 \$55 Price of eligible products \$0 \$0 \$55 Price of eligible products \$0 \$0 \$0 Does not includes Refurbished, Used or Unauthorized Equipment \$0 \$0 \$0 Compatible with KGBSD Network \$0 <			\$19,789.20		\$14,743.00
Line 3 - WS-C3850-12X48U-S - Cisco gigabit 48 port POE 12 multigig ports 1100 watt switch Price Substitute Sub	, ,		04.007.50		
Price S49,216.70 Incomplete bid Substitute Substitute Price SpP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles Price SpP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles Price Substitute			\$1,687.50		· · · · · · · · · · · · · · · · · · ·
Line 4 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles Frice Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles Frice Substitute Substitute Substitute Substitute Substitute Substitute Substitute Strotal Price Intentionally Left Blank Strotal Price of eligible products Frice of eligible products Includes Complete Bid Does not includes Refurbished, Used or Unauthorized Equipment Does not Includes Substitute Equipment Compatible with KGBSD Network Frice reperience with vendor Total Price Substitute Equipment Substitute					
Price Spr-10G-ER = - Cisco 10GB Single Mode Transceiver 24 Miles Substitute Substitute Substitute Substitute Substitute Substitute Substitute Substitute Sprice Sprice of eligible products Intentionally Left Blank Sprice of eligible products Sprice of eli			\$49,216.70		\$33,595.00
Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles Price Substitute \$9,396.90 Intentionally Left Blank \$89,378.30 Intentionally Left Blank \$89,378.30 Includes Complete Bid Includes Complete Bid Includes Refurbished, Used or Unauthorized Equipment Includes Refurbished, Used or Unauthorized Equipment Includes Substitute Equipment Includes Substitu	-				
Price \$9,396.90 Incomplete bid \$7 Total Price Intentionally Left Blank \$89,378.30 0 \$55 Price of eligible products 5 4 0 6 Includes Complete Bid 5 5 0 0 Does not includes Refurbished, Used or Unauthorized Equipment 5 5 0 0 Does not includes Substitute Equipment 5 5 0 0 0 Compatible with KGBSD Network 5 5 0 <			\$9,288.00	· · · · · · · · · · · · · · · · · · ·	\$1,990.00
Total Price of eligible products Price of eligible products Includes Complete Bid Does not includes Refurbished, Used or Unauthorized Equipment Does not Includes Substitute E	-				
Price of eligible products 5 4 0 Includes Complete Bid 5 5 0 Does not includes Refurbished, Used or Unauthorized Equipment 5 5 0 Does not Includes Substitute Equipment 5 5 0 Compatible with KGBSD Network 5 5 0 Prior experience with vendor 5 5 0 Local or in-state vendor 5 0 0 Total 35 29 0 ByteSpeed submitted a bid containing or specified and specified in the price of the pr					\$7,120.00
Includes Complete Bid 5 0 Does not includes Refurbished, Used or Unauthorized Equipment 5 5 0 Does not Includes Substitute Equipment 5 5 0 Compatible with KGBSD Network 5 5 0 Prior experience with vendor 5 5 0 Local or in-state vendor 5 0 0 Total 35 29 0 ByteSpeed submitted a bid containing great of the submitted and submit					
Does not includes Refurbished, Used or Unauthorized Equipment 5 0 Does not Includes Substitute Equipment 5 5 0 Compatible with KGBSD Network 5 5 0 Prior experience with vendor 5 5 0 Local or in-state vendor 5 0 0 Total 35 29 0 ByteSpeed submitted a bid containing great or the submitted a bid containing great submitted and great submitted a bid containing great submitted and great submitted a bid containing great submitted a bid containing great submitted and great submitted submitte					
Does not Includes Substitute Equipment 5 0 Compatible with KGBSD Network 5 5 0 Prior experience with vendor 5 5 0 Local or in-state vendor 5 0 0 Total 35 29 0 ByteSpeed submitted a bid containing great submitted a bid c					
Compatible with KGBSD Network 5 5 0 Prior experience with vendor 5 5 0 Local or in-state vendor 5 0 0 Total 35 29 0 ByteSpeed submitted a bid containing prior of the p					
Prior experience with vendor 5 5 0 1 0					
Local or in-state vendor 5 0 <td></td> <td></td> <td></td> <td></td> <td></td>					
Total 35 29 0 ByteSpeed submitted a bid containing g					
ByteSpeed submitted a bid containing p					
		35		Omicron, submitted a price sheet with a	ByteSpeed submitted a bid containing partially compatible and substitute products, that would require separate management, configuration

REVIEWER 3				
Instructions: Each point represents a desirable selection, one point should be awarded for each Line (light grey) in regards to the evaluation	factors (light red) and pla	ced in each column under th	e vendors field. (light yellow)	
FACTOR	POINTS AVAILABLE	Presidio	Omicron	ByteSpeed
Line 1 - AIR-AP3802I-B-K9 - Cisco Wireless Access Point dual band 802.11ac mimo 4x4 B regulatory domain internal antenna			Substitute	Substitute
Price		\$19,789.20	Incomplete bid	\$14,743.00
Line 2 - L-LIC-CTVM-25A - Cisco 25 AP Virtual Wireless Control Center (vWLC) add on license			Substitute	Substitute
Price		\$1,687.50	Incomplete bid	Incomplete bid
Line 3 - WS-C3850-12X48U-S - Cisco gigabit 48 port POE 12 multigig ports 1100 watt switch			Substitute	Substitute
Price		\$49,216.70	Incomplete bid	\$33,595.00
Line 4 - SFP-10G-LR= - Cisco 10GB Single Mode Transceiver 6 Miles			Substitute	Substitute
Price		\$9,288.00	Incomplete bid	\$1,990.00
Line 5 - SFP-10G-ER= - Cisco 10GB Single Mode Transceiver 24 Miles			Substitute	Substitute
Price		\$9,396.90	Incomplete bid	\$7,120.00
Total Price	Intentionally Left Blank	\$89,378.30	C	\$57,448.00
Price of eligible products	5	5	C	5
Includes Complete Bid	5	5	C)
Does not includes Refurbished, Used or Unauthorized Equipment	5	5	5	5
Does not Includes Substitute Equipment	5	5	C)
Compatible with KGBSD Network	5	5	C	2
Prior experience with vendor	5	5	C	
Local or in-state vendor	5	0	C	
Total	35	30	5	16
Note.		Consolate Bid	Omicron, submitted a price sheet with a	ByteSpeed submitted a bid containing partially compatible and substitute products, that would require separate management, configuration and a yearly subscription fee.
Notes		Complete Bid.	Omicron, submitted a price sheet with a variety of products.	



QUOTE:

2003220002634-03

DATE: 02/14/2020 PAGE: 1 of 3

TO:

Ketchikan Gateway Borough School District Thane Peterson 333 Schoenbar Rd.

Ketchikan, AK 99901

thane.peterson@kgbsd.org

(p) 907-247-2104

BILL TO:

Ketchikan Gateway Borough School District Accounts Payable

333 Schoenbar Rd. Ketchikan, AK 99901

accounts.payable@k21schools.org (p) 907-247-3824

FROM:

Presidio Networked Solutions Group, LLC

Rick Howard

6000 Meadows Road

Suite 400

Lake Oswego, OR 97035

rhoward@presidio.com (p) 503.594.0364

SHIP TO:

Ketchikan School Dist/Reving

Thane Peterson 333 Schoenbar Road Ketchikan, AK 99901

thane.peterson@k21schools.org

(p) 907-225-2118

Contract Vehicle: ERATE WEST 143024659

KETCH003 Customer#:

Account Manager: Rick Howard Inside Sales Rep: Peter Alpiger

Title: E-rate Switch Refresh

E-rate quote is valid until 9-30-2020. Comments:

#	Part #	Description	Unit Price	Qty	Ext Price
AIR	-AP3802I-B-K9				
1	AIR-AP3802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Mod; Int Ant; mGig B Domain	\$860.40	23	\$19,789.20
2	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	23	\$0.00
3	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	23	\$0.00
4	SW3802-CAPWAP-K9	Cisco Aironet 3800 Series CAPWAP Software Image	\$0.00	23	\$0.00
5	AIR3800-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for AIR3800	\$0.00	23	\$0.00
6	CON-SW-AIRPIBK9	SNTC-NO RMA 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant;	\$0.00	23 for 12 mo(s)	\$0.00
				Total:	\$19,789.20
L-L	IC-CTVM-UPG				
7	L-LIC-CTVM-UPG	Primary SKU for CTVM upgrade licenses (Delivery via Email)	\$0.00	1	\$0.00
8	L-LIC-CTVM-25A	25 AP Adder License for the Virtual Controller (eDelivery)	\$1,687.50	1	\$1,687.50
				Total:	\$1,687.50
ws	-C3850-12X48U-S				
9	WS-C3850-12X48U-S	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE IP Base	\$9,755.59	5	\$48,777.95
10	C3850-PS-NONE	No Secondary Power Supply Selected	\$0.00	5	\$0.00
11	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	5	\$0.00
12	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$45.00	5	\$225.00
13	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$42.75	5	\$213.75
14	PWR-C1-1100WAC	1100W AC Config 1 Power Supply	\$0.00	5	\$0.00
15	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	5	\$0.00



QUOTE:

2003220002634-03

PAGE: 2 of 3

16	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	5	\$0.00
17	C3850-DNA-OPTOUT	DNA SUBSCRIPTION OPTOUT	\$0.00	5	\$0.0
18	S3850UK9-166	UNIVERSAL	\$0.00	5	\$0.0
19	C3850-48-L-S	C3850-48 LAN Base to IP Base E- Delivery License	\$0.00	5	\$0.0
20	CON-SW-WSC385US	SNTC-NO RMA Cisco Catalyst 3850 48 Port (12 mGig+36	\$0.00	5 for 12 mo(s)	\$0.0
SFI	P-10G-LR=			Total:	\$49,216.7
21	SFP-10G-LR=	10GBASE-LR SFP Module	\$1,857.60	5	\$9,288.0
				Total:	\$9,288.0
SFI	P-10G-ER=				
22	SFP-10G-ER=	10GBASE-ER SFP Module	\$4,698.45	2	\$9,396.9
				Total:	\$9,396.9
			Sub Total:		\$89,378.
			Grand Total:		\$89,378.



QUOTE:

2003220002634-03

PAGE:

3 of 3

Quote valid for 30 days unless otherwise noted

The following terms and conditions shall govern this agreement unless a valid Master Services & Product Agreement or other similar agreement ("Master Agreement") between the parties

has been executed and is in force, in which case the terms of the Master Agreement shall prevail to the extent that they are inconsistent with the following terms and conditions.

1. Purchase Orders, Invoicing, Payment and Acceptance. Any purchase order submitted by CLIENT in connection with this agreement shall be deemed subject to these Additional Terms and this agreement. Unsigned, electronically submitted purchase orders shall be deemed to include CLIENT's electronic signature and shall be binding to the extent accepted by Presidio. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed. Further, CLIENT represents that Presidio can rely on such CLIENT signature for payment.

Presidio shall invoice CLIENT for the Products and/or Services in accordance with the terms stated in the agreement. The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.

CLIENT shall make payment to Presidio within thirty (30) days from the date of invoice. Except for taxes due on Presidio's net income, CLIENT shall pay all taxes. Presidio reserves the

right to bill CLIENT for additional work requested by CLIENT and performed by Presidio, and for applicable expenses incurred by Presidio pursuant to providing such additional services, which are not described in this agreement.

Client understands and agrees to its obligation, that applicable sales tax will apply to the quoted services on a by site location basis.

Unless otherwise indicated in this agreement, CLIENT agrees that staff augmentation services and services performed on a time and materials basis shall be deemed accepted as performed. Unless otherwise indicated in this agreement, Projects shall be deemed accepted upon the earlier of Presidio's receipt a signed Project Completion and Acceptance document which has been signed and dated by an authorized representative of CLIENT, or thirty (30) calendar days from the date of the delivery of the final Project deliverable. If acceptance is refused, the Client shall provide, in writing to Presidio, its reasonable basis for refusal, prior to the expiration of the thirty (30) calendars day period. Presidio shall address the issue before subsequent work is undertaken.

Shipment of Product. All Products delivered to CLIENT hereunder shall be shipped FOB origin, freight collect. Title and risk of loss shall pass to CLIENT at point of origin. Products shall be deemed accepted upon delivery

3. Limitations of Warranties. Presidio warrants that Services shall be provided by competent personnel in accordance with applicable professional standards. ALL PRODUCTS PROVIDED BY PRESIDIO ARE PROVIDED "AS IS", WITH ALL FAULTS. PRESIDIO MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. ANY AND ALL ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTIES, CERTIFICATIONS AND GUARANTEES, IF ANY, ARE PASSED THROUGH TO CLIENT.

4. Intellectual Property. CLIENT acknowledges that Presidio, its vendors, and/or its licensors retain all patents and/or copyrights in and to all proprietary data, processes and programs, if any, provided in connection with Services performed hereunder; any Presidio software provided to CLIENT as part of the Services provided shall be subject to the vendor's, licensor's or OEM's copyright and licensing policy. To the extent such software is prepared by Presidio, it is provided by nontransferable, nonexclusive license for CLIENT'S internal use only, subject strictly to the terms and conditions of this Agreement, and shall terminate upon termination or expiration of this Agreement. CLIENT shall not duplicate, use or disclose for the benefit of third parties, reverse engineer or decompile any such software.

Confidential Information. The parties agree that Confidential Information means any information disclosed by the disclosing party to the receiving party, either directly or 5. Confidential information. The parties agree that Confidential information disclosed by the disclosing party to the receiving party of the receiving party of the receiving party of information, indirectly, in writing, orally or by inspection of tangible objects (including without limitation documents, prototypes, samples, plant and equipment, "CLIENT" lists or other "CLIENT" information not known to the public), which is designated as "Confidential," "Proprietary" or some similar designation, or is the type of information which should reasonably be recognized as Confidential or Proprietary. The receiving party shall not use any Confidential Information of the disclosing party for any purpose except to evaluate and engage in discussions concerning this Proposal. Each party agrees to protect the other party's Proprietary and Confidential Information to the same extent that it protects its own Proprietary and Confidential Information but with no less than a reasonable degree of care.

6. Limitation of Liability. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR SERVICES AND/OR PERFORMANCE HEREUNDER. Without limiting the foregoing, Presidio will have no responsibility for the adequacy or performance of (in) any third party software provided to Presidio under this agreement; (ii) any hardware, and (iii) any services provided by any third party.

7. Non-Solicitation Provision. During the term of this agreement and for twelve (12) months thereafter, CLIENT will not solicit for a permanent or other position any employee or subcontractor of the other party to whom that party was introduced as a result of this agreement. Should CLIENT solicit and/or hire an employee or contractor from PRESIDIO, CLIENT shall pay to PRESIDIO an administrative fee equal to 1 year's salary of the employee's new salary at CLIENT.

Export Law Compliance. CLIENT has been advised that all Products purchased hereunder and Presidio Confidential Information is subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

Force Majeure. Neither party shall be liable for any failure or delay in performance of its obligations hereunder where such performance is prevented or delayed by causes beyond its reasonable control, including without limitation, flood, war, embargo, strike or other labor dispute, riot, acts of God or the intervention of any government authority

10. Choice of Law and Venue. The parties will attempt to settle any claim or controversy arising under this agreement through consultation and negotiation in good faith and a spirit of mutual cooperation. This agreement and all matters relating thereto shall be governed exclusively by the substantive law of the State of Texas. Any dispute relating directly or indirectly to this agreement or any other contract or agreement between the parties which cannot be resolved through the process of consultation and negotiation shall be brought in a court of competent jurisdiction in Dallas County, Texas, that being the exclusive venue for any dispute between or any claims held by any of the parties to this agreement.

11. Miscellaneous. This agreement constitutes the entire agreement of the parties and supersedes all prior written or oral agreements, representations and understandings

relating to the subject matter hereof, with the exception of a valid Master Services and Product Agreement between the parties under the terms of which this agreement shall be incorporated. This agreement shall not be amended or modified except by written instrument signed by the parties. Should additional work beyond the scope of the Services detailed herein by Presidio be requested by CLIENT, fees for such additional Services will be negotiated with CLIENT prior to performing such work and will be memorialized in writing between the Parties by utilizing a Project Change Request form ("PCR") or an additional agreement as appropriate. Presidio will invoice CLIENT for any additional work performed and expenses incurred which are not described in this agreement. The Parties agree that neither may assign its rights or duties under this contract without the prior written consent of the other Party, which consent shall not be unreasonably withheld.

12. Severability. The provisions of this Agreement are severable. If any provision of this Agreement or its application to any person or circumstance is ever held by any court of competent jurisdiction to be invalid for any reason, the remainder of this Agreement and the application of such provision or part of this Agreement to other persons or circumstances shall not be affected

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

4-16-2020