

KETCHIKAN GATEWAY BOROUGH SCHOOL DISTRICT
BOARD OF EDUCATION
AGENDA STATEMENT

No 9 b

MEETING OF May 27, 2020

Reviewed By

Item Title

NEW BUSINESS

Motion to approve a two-year Edgenuity Contract Renewal

Superintendent

Finance

Technology

SUBMITTED BY Beth Lougee, Superintendent

Contact Person/Telephone

APPROVED FOR SUBMITTAL

Katie Parrott, Business Manager 907-247-2116
Name Phone

SUMMARY STATEMENT:

The School Board is being asked to approve a contract renewal to Edgenuity through June 30, 2022.

ISSUE: Board Policy 3300 requires prior Board approval for purchases over \$25,000.

BACKGROUND:

Edgenuity provides online K-12 curriculum and blended learning solutions that supports Ketchikan's distance course offerings and programming. KGBSD has utilized Edgenuity for the last 5 years under a multi-year contract with the option of renewing at the proposed rate.

RECOMMENDATION:

Approval of a contract renewal to Edgenuity as presented.

ATTACHMENTS:

- Edgenuity Invoice #153569
- Edgenuity Sole Source Letter

FISCAL NOTE:

EXPENDITURE REQUIRED: \$68,000

AMOUNT BUDGETED: \$68,000

RECOMMENDED ACTION: "I move that the Board of Education approve the 2-year contract renewal for Edgenuity, Inc. in the amount of \$68,000."



Edgenuity Inc.
 8860 E. Chaparral Road
 Suite 100
 Scottsdale AZ 85250
 877-725-4257

Price Quote for Services
 Ketchikan Gateway Borough School District
 Ketchikan AK
 Quote Number 153569
 Total \$68,000.00
 Date 4/17/2020

Payment Schedule	Contract Start	Contract End
Would include last year of current contract and the following year.	7/1/2020	6/30/2022

Site	Description	Comment	End Date	Qty
	Digital Libraries 6-12 Comprehensive All Content Concurrent User (MS and HS content for math, ELA, science, social studies, electives, CTE, AP, world languages, Virtual Tutors; excludes Sophia, eDynamic Learning and Purpose Prep)		06/30/2022	80
	Digital Libraries Enhanced CTE Library Add-on Concurrent User (available Fall 2020)		06/30/2022	80

1. Ketchikan Gateway Borough School District

Subtotal	\$68,000.00
Total	\$68,000.00

Edgenuity will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Edgenuity will invoice the customer for the additional usage.

This quote is subject to Edgenuity Inc. Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <http://www.edgenuity.com/edgenuity-standard-terms-and-conditions-of-sale.pdf>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Edgenuity's written consent.

If this Quote includes any Sophia® Learning Inc. courses for purchase, the following language applies to any such purchase (and this language is also found in the above linked Terms and Conditions): "Use of any Sophia course is prohibited for all students under the age of 13 years."

Ketchikan Gateway Borough School District

Edgenuity Inc. Representative

Signature: _____

Anya Dalkin
 anya.dalkin@edgenuity.com
 (206)949-6173

Print Name: _____

Title: _____

Date: _____

We look forward to partnering with you!

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@edgenuity.com or fax to 480-423-0213.



February 2019

Dear Educator:

Thank you for your interest in our comprehensive digital education solutions. Edgenuity Inc. (formerly E2020, Inc.) is the sole source vendor in the United States for the Edgenuity Virtual Curriculum Solutions; Edgenuity Web Administrator; CompassLearning curriculum, assessment and tools; CompassLearning Manager; and other related products, systems, and services.

On July 30, 2016, Edgenuity Inc. purchased 100% of the issued and outstanding capital stock of Compass Learning, Inc. and has formerly merged with Edgenuity as the surviving entity and owner of all software and services. Edgenuity Inc. is a Nevada corporation with principal offices in Scottsdale, Arizona. The company's Federal Tax ID is 31-1692050, and the Dun & Bradstreet identification number is 15931-8018. The company is the single source vendor in the United States for the Edgenuity Virtual Curriculum Solutions, Edgenuity MyPath™, Edgenuity Pathblazer™, Edgenuity Hybrid™, SecureNet®, Secure Deployment, the Web Administrator, Student Portal, Odyssey manager and other related services (instructional services, professional development, technical and customer support including QuickBites).

Edgenuity is also the exclusive reseller in the United States K-12 education market for the social and emotional learning and development courses developed by Purpose Prep.

The software and related services offered by Edgenuity are owned, developed, and published as a package exclusively by the company. Moreover, the company's software/services meet the SEA/LEA scientifically-based assessment, curriculum, management and reporting obligations under NCLB especially for Title I, Title III and IDEA designated students.

Edgenuity Inc. owns all intellectual property rights, title and interest pertaining to its respective products (including but not limited to copyright, trademark and trade secret rights). Additionally, Edgenuity may offer the works of third parties under licenses allowing for the integration of such materials into the company's products, as applicable.

For more information, please contact Edgenuity at (877) 725-4257 or visit our website at www.edgenuity.com.

Sincerely,

A handwritten signature in blue ink that reads 'Sari G. Factor'.

Sari G. Factor

Chief Executive Officer