

KETCHIKAN GATEWAY BOROUGH SCHOOL DISTRICT BOARD OF EDUCATION
AGENDA STATEMENT

No. 10 a

MEETING OF June 26, 2019

ITEM TITLE:

NEW BUSINESS

Motion to approve E-rate Category 2 project payment to
Presidio Network Solutions Group.

☒ Superintendent
☐ Personnel
☒ Finance
☐ Special Services

SUBMITTED BY: Katie Jo Parrott, Business Manager

CONTACT PERSON/TELEPHONE:

APPROVED FOR SUBMITTAL:

Katie Parrott 907-247-2116

Name Phone

Superintendent

SUMMARY STATEMENT:

The School Board is being asked to approve expenditures associated with the E-rate program.

ISSUE:

Per Board Policy 3300, School Board approval is required for purchases over \$25,000.

BACKGROUND:

The Federal Communications Commission (FCC) administers the E-rate program, which provides substantial discounts for telecommunications services such as voice and data services, Internet access, and on-campus (internal) networks that are purchased or constructed by school districts and public libraries. KGBSD participates in the E-rate program to subsidize the cost of internet access and fiber connections (Category 1), as well as making system upgrades. The e-rate program covers approximately 70% of the cost of the project through the Universal Service Administrative Company (USAC), with the district paying the 30% portion. The amount requested for approval by the board is the district's portion of the total cost of the project (\$168,612), with \$118,028.40 being paid by USAC.

RECOMMENDATION:

Approval of the E-rate Category 2 expenditure in the amount of \$50,583.60, plus shipping costs not to exceed \$7,500.

ATTACHMENTS:

- Funding Year 2019 Category 2 Funding Commitment Decision Letter
- E-rate Category 2 Bid Determination
- Presidio Invoice #3007711900535

FISCAL NOTE:

EXPENDITURE REQUIRED:
\$58,083.60

AMOUNT BUDGETED:
\$ 70,000

RECOMMENDED ACTION: "I move that the Board of Education approve the E-rate Category 2 project payment to Presidio Network Solutions Group in the amount of \$50,583.60 plus shipping not to exceed \$7,500."

Funding Commitment Decision Letter

Funding Year 2019

Contact Information:

Bill Whicker
KETCHIKAN GATEWAY BOR SCH DIST
333 SCHOENBAR RD
KETCHIKAN, AK 99901
bill.whicker@k21schools.org

FCC Form 471: 191022012

BEN: 145685

Wave: 6

Application Nickname: 2019 Category 2 471

Totals

Total Committed	\$118,028.40
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What is in this letter?

Thank you for submitting your application for Funding Year 2019 Schools and Libraries Program (E-rate) funding. Attached to this letter, you will find the funding statuses for the FCC Form(s) 471, Services Ordered and Certification Form, that you submitted and referenced above.

The Universal Service Administrative Company (USAC) is providing this information to both the applicant(s) and the service provider(s) so that all parties are aware of the post-commitment changes related to their funding requests and can work together to complete the funding process for these requests.

Next Steps

1. Work with your service provider(s) to determine if your bills will be discounted or if you will request reimbursement from USAC after paying the full cost for the services you receive.
2. Review the [Children's Internet Protection Act \(CIPA\)](#) requirements and file the [FCC Form 486](#) (Service Confirmation and CIPA Certification Form). **The deadline to submit this form is 120 days from the date of this letter or from the service start date (whichever is later).**



3. Invoice USAC

- **If you (the applicant) are invoicing USAC:** You must pay your service provider(s) the full cost for the services you receive and file the [FCC Form 472](#), the Billed Entity Applicant Reimbursement (BEAR) Form, to invoice USAC for reimbursement of the discounted amount.
- **If your service provider(s) is invoicing USAC:** The service provider(s) must provide services, bill the applicant for the non-discounted share, and file the [FCC Form 474](#), the Service Provider Invoice (SPI) form, to invoice USAC for reimbursement for the discounted portion of costs. Every funding year, service providers must file an [FCC Form 473](#), the Service Provider Annual Certification Form, to be able to submit invoices and to receive disbursements.
- **To receive an invoice deadline extension, the applicant or service provider must request an extension on or before the last date to invoice. If you anticipate, for any reason, that invoices cannot be filed on time,** USAC will grant a one-time, 120-day invoice deadline extension if timely requested.

How to Appeal or Request a Waiver of a Decision

You can appeal or request a waiver of a decision in this letter **within 60 calendar days** of the date of this letter. Failure to meet this deadline will result in an automatic dismissal of your appeal or waiver request.

Note: The Federal Communications Commission (FCC) will not accept appeals of USAC decisions that have not first been appealed to USAC. However, if you are seeking a waiver of E-rate program rules, you must submit your request to the FCC and not to USAC. USAC is not able to waive the E-rate program rules.

- **To submit your appeal to USAC,** visit the Appeals section in the [E-rate Productivity Center \(EPC\)](#) and provide the required information. USAC will reply to your appeal submissions to confirm receipt. Visit USAC's [website](#) for additional information on submitting an appeal to USAC, including step-by-step instructions.
- **To request a waiver of the FCC's rules,** please submit it to the FCC in proceeding number CC Docket No. 02-6 using the [Electronic Comment Filing System](#) (ECFS). Include your contact information, a statement that your filing is a waiver request, identifying information, the FCC rule(s) for which you are seeking a waiver, a full description of the relevant facts that you believe support your waiver request and any related relief, and any supporting documentation.

For appeals to USAC or to the FCC, be sure to keep a copy of your entire appeal, including any correspondence and documentation, and provide a copy to the affected service provider(s).



Obligation to Pay Non-Discount Portion

Applicants are required to pay the non-discount portion of the cost of the eligible products and/or services to their service providers. Service providers are required to bill applicants for the non-discount portion of costs for the eligible products and/or services. The FCC stated that requiring applicants to pay the non-discounted share of costs ensures efficiency and accountability in the program. If using the BEAR invoicing method, the applicant must pay the service provider in full (the non-discount plus discount portion) **before** seeking reimbursement from USAC. If using the SPI invoicing method, the service provider must first bill the applicant **before** invoicing USAC.

Notice on Rules and Funds Availability

The applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program and the FCC's rules. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake to assure that committed funds are being used in accordance with such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction of USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds.



Funding Commitment Decision Overview

Funding Year 2019

Application Comments for FCC Form 471: #191022012

The applicant did not submit any RAL corrections.

Funding Commitment Decision Overview

Funding Request Number (FRN)	Service Provider Name	Amount Requested	Amount Committed	Status
1999042973	Presidio Networked Solutions Group LLC	\$118,028.40	\$118,028.40	Funded



BEN Name: KETCHIKAN GATEWAY BOR SCH DIST **FCC Form 471:** 191022012

BEN: 145685

Wave: 6

FRN 1999042973	Service Type Internal Connections	Status Funded
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Dollars Committed			
Monthly Cost		One-time Cost	
Months of Service	6		
Total Eligible Recurring Charges	\$0.00	Total Eligible One Time Charges	\$168,612.00
Total Pre-discount Charges		\$168,612.00	
Discount Rate		70.00%	
Committed Amount		\$118,028.40	

Dates	
Service Start Date	7/1/2019
Contract Expiration Date	12/31/2019
Contract Award Date	3/11/2019
Service Delivery Deadline	9/30/2020
Expiration Date (All Extensions)	

Service Provider and Contract Information	
Service Provider	Presidio Networked Solutions Group LLC
SPIN (498ID)	143024659
Contract Number	2003218807084-08
Account Number	KETCH003
Establishing FCC Form 470	190021147

Consultant Information	
Consultant Name	
Consultant's Employer	
CRN	

Funding Commitment Decision Comments

MR1: Approved as submitted.

Ketchikan Gateway Borough School District

www.kgbsd.org

333 Schoenbar Road • Ketchikan, Alaska 99901

Ph. (907) 225-2128

Beth Lougee, Superintendent • Bill Whicker, Technology Coordinator

March 18, 2019

To Bid Vendors of Form 470 #190021147,

On March 11, each member of the Review Team completed scoring guides for considering bids for the Ketchikan Gateway Borough School District's Erate Category 2 requests. The following process is in place for determination for awarding funding for the Category 2 Erate subsidy.

	Action	Date Completed
✓	Posting of form 470	Certified on 2/1/2019
✓	Allowable Contract Date Reached	3/1/2019
✓	Documents from vendors gathered and shared with Review Team	3/11/2019
✓	After careful review of each bid, each individual on the Review Team completes the scoring guide for each vendor who submitted a bid.	3/11/2019
✓	Each team member's documents were compiled into one document that represented the team's tallied results.	3/11/2019
✓	Review Team met to share any additional thoughts or concerns.	Met in Tech Coordinator's office, 3/11/2019
✓	Winning vendor identified as: Presidio 6000 Meadows Road Suite 400 Lake Oswego, OR 97035	3/11/2019
✓	Documents from the process assembled and sent to all vendors who submitted a bid. ✓ Cover Letter ✓ Cumulative Scoring Guide	3/18/2019

Thank you to all the vendors who submitted bids.

Respectfully,



Bill Whicker, Technology Coordinator

FACTOR	POINTS AVAILABLE	CMS Communications	Cytranet	GCI	IT Outlet	Omicron	Presidio	Revival
Price of the eligible products								
WAP - Part # AIR-AP3802I-B-K9 ; Cisco Wireless Access Point dual band 802.11ac mimo 4x4 B regulatory domain internal antenna	15	10	0	7	15	0	12	3
Price		\$123,624.00		\$163,671.75	\$103,275.00		\$107,107.65	\$179,622.00
Wireless Controller Add on license ; Part # L-LIC-CTVM-25A - Cisco 25 AP Virtual Wireless Controllr Center (VWLC) add on license	15	5	0	8	13	0	14	10
Price		\$23,625.00		\$20,960.55	\$17,955.00		\$16,200.00	\$20,917.89
Switches - Part # WS-C3850-12X48U-S ; Cisco gigabit 48 port POE 12 multigig ports 1100 watt switch	15	9	0	6	13	0	14	3
Price		\$51,597.00		\$69,741.56	\$48,265.00		\$45,304.35	\$71,086.82
Includes Complete Bid	15	15	0	15	15	0	15	15
Price	15	6	0	4	9	0	9	2
Includes Referred, Used or Surplus Equipment	15	15	0	15	0	0	15	15
Includes Substitute Equipment	15	15	0	5	15	0	15	15
Compatibility with KGBSD network	15	15	0	15	15	0	15	15
Prior experience with vendor	15	3	0	9	8	0	15	0
Local or in-state vendor	15	0	0	11	0	0	0	0
Total	150	93	0	95	103	0	124	78
Notes								



Presidio Networked Solutions Group, LLC
EIN: 76-0515249, DUNS: 15-405-0959
For questions on this invoice please call:
Frank Moreschi
(p) 781.970.6567, (f) 781.970.1435
fmoreschi@presidio.com

Please send payments
made payable to:
Presidio Networked Solutions Group, LLC
PO Box 677638
Dallas, TX 75267-7638

Wire or ACH Payments:
PNC Bank
Acct: 8616159745
ABA 031000053

INVOICE: 3007711900535

DATE: 6/13/2019

PAGE: 1 of 1

BILL TO: Ketchikan Gateway Borough School District
Accounts Payable
333 Schoenbar Rd.
Ketchikan, AK 99901

SHIP TO: Ketchikan School Dist/Rcving
Thane Peterson
333 Schoenbar Road
Ketchikan, AK 99901

Customer #: KETCH003
Account Manager: Rick Howard
Payment Terms: Net 30
Title: Ketchikan Gateway Borough School District - FRN #1999042973 - E-Rate APs

Customer PO#: 91956
Order #: 3007711900535
Quote #: 2003218807084-08
Contract Vehicle: ERATE WEST 143024659

*** Comments or Special Instructions:** Any Tax & Freight charges will be added/amended at time of billing, as applicable.
Sales tax is an estimate and is subject to change.

Part #	Description	Unit Price	Qty Ordered	Qty Shipped	Tax	Extended Price
AIR-AP3802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Mod; Int Ant; mGig B Domain	\$700.05	153		\$0.00	\$107,107.65
L-LIC-CTVM-25A	25 AP Adder License for the Virtual Controller (eDelivery)	\$1,800.00	9		\$0.00	\$16,200.00
WS-C3850-12X48U-S	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE IP Base	\$6,388.20	7		\$0.00	\$44,717.40
STACK-T1-50CM	50CM Type 1 Stacking Cable	\$43.00	7		\$0.00	\$301.00
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$40.85	7		\$0.00	\$285.95
SLD-HW Portion	SLD-HW Portion Comments: FRN #1999042973	-\$118,028.40	1.00		\$0.00	(\$118,028.40)
FREIGHT & HANDLING	FREIGHT & HANDLING Comments: NOT ELIGIBLE	\$7,500.00	1		\$0.00	\$7,500.00

Sub Total:	\$58,083.60
Miscellaneous:	\$0.00
Shipping & Handling:	\$0.00
Tax:	\$0.00
Trade Discount:	\$0.00